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## IT Packard: One of the Fastest-Growing Companies in the U.S.

Madison, WI – September 5, 2006 – JT Packard was included on *Inc.* magazine's list of the 500 fastest-growing, privately held U.S. companies for the second consecutive year. With 520% revenue growth in three years, JT Packard continues to define innovation in the power protection industry. In 2005, JT Packard was ranked 332; its mounting gains propelled it to 245 in 2006. Over the years, the Inc. 500 has identified the next generation of world-class companies. Microsoft, Jenny Craig, Go Daddy, Timberland, Oracle, and Intuit all appeared on the list before becoming industry powerhouses.

"Inclusion on the Inc. 500 validates the increasing demand for JT Packard's unique business model. No other company provides comprehensive, multi-brand service for critical power equipment on a national level. Our success also can be attributed to our expertise, unmatched service delivery, and competitive prices," remarked Jeff Cason, President of JT Packard.

In 1997, JT Packard's foothold on the industry began with uninterruptible power supply (UPS) equipment sales. After recognizing the lack of a streamlined UPS service model, the company expanded to fill the need for its customers in 2000. As JT Packard's service delivery matured, its coverage naturally increased to encompass the entire critical power spectrum. Presently, the company's staff of field engineers services more than 16,000 units annually.

"In a service industry traditionally dominated by a handful of original equipment manufacturers, our rapid growth signals a new market trend," continued Cason.

## About JT Packard

As the largest independent service provider in the U.S., JT Packard supplies world-class service for all brands of power surety equipment. The company's 130+ certified staff engineers are strategically positioned throughout the U.S., guaranteeing national coverage and focused local service delivery. From engineering and installation, to battery monitoring and emergency repair, JT Packard is committed to maintaining consumers' critical power with innovative, cost-effective solutions, 24/7/365. For more information, visit www.jtpackard.com.